

# Total Facilities Management Dynamic Market Supplier Guide

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FTS Reference : 2026/S 000-034454  
Start Date : April 2026



## Overview

Our Total Facilities Management Dynamic Market connects our customers to experienced suppliers ready to deliver their facilities management projects which includes both hard and soft facilities management. It's a compliant route to market and it covers the whole of England.

## DM Summary

The DM covers soft, hard and total facilities management as defined below.

### LOT 1 SOFT FACILITIES MANAGEMENT

Lot 1 covers soft facilities management and emphasises services that enhance the comfort and experience of occupants including but not limited to:

- cleaning & hygiene
- security and front of house
- ground maintenance and environmental care
- catering and hospitality
- workspace and occupant services
- other support services.

### LOT 2 HARD FACILITIES MANAGEMENT

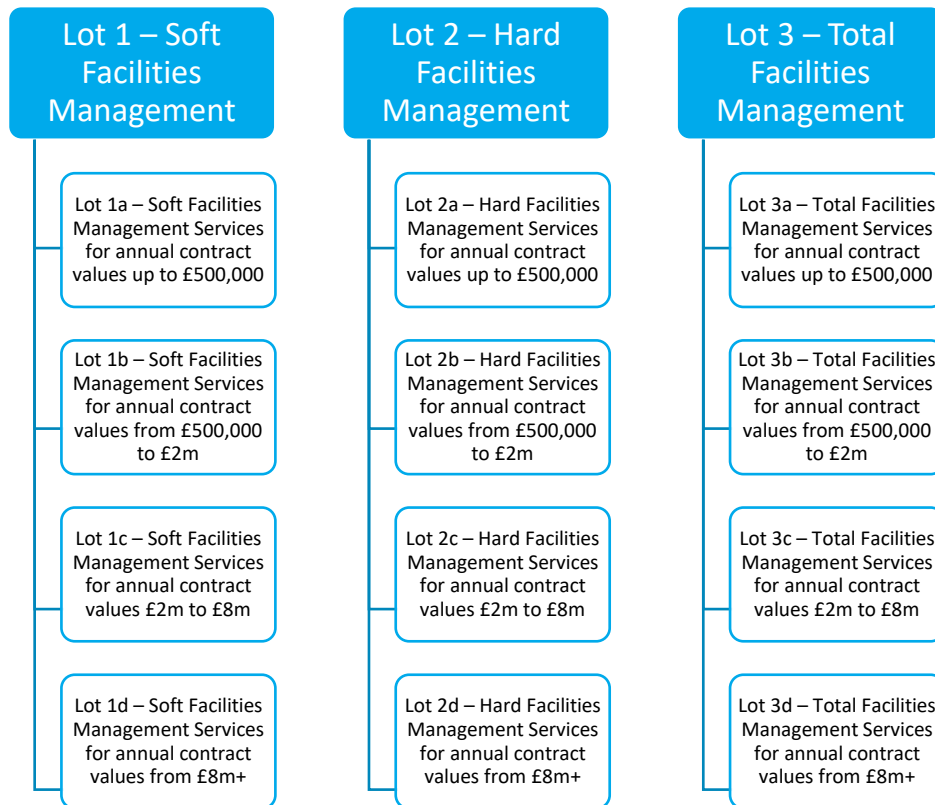
Lot 2 covers hard facilities management and focuses on the physical, structural and technical aspects of a building that require maintenance and compliance including but not limited to:

- building structure and fabric
- mechanical and electrical systems
- safety and compliance systems
- energy and environmental controls
- specialist installations

### LOT 3 TOTAL FACILITIES MANAGEMENT

Lot 3 covers total facilities management which will be a combination of soft and hard services for customers wanting multiple services covered in a single contract.

The DM is divided into three main lots that each contain value banded sub lots to cover both small and large customers and suppliers.



## How to Join

### Step One

Register for our In-Tend portal by following this link [South East Consortium - Electronic Tendering Site - Home](#). If you're already registered you can skip this stage.

### Step Two

Access our DPS by following this link [South East Consortium - Electronic Tendering Site - Project Manage - Tender](#)

### Step Three

Download and read the tender documents. Make note of any requirements which may apply.

### Step Four

Complete the online questionnaire - we'll ask questions regarding your accreditations, insurances and capacity.

### Step Five

South East Consortium  
Building 1092, Galley Drive, Kent Science Park  
Sittingbourne, Kent, ME9 8GA

0204 570 6637  
[www.southeastconsortium.org.uk](http://www.southeastconsortium.org.uk)  
[info@southeastconsortium.org.uk](mailto:info@southeastconsortium.org.uk)

Choose which Lot(s) you'd like to apply for and which regions you work in and submit your response.

### **Step Six**

We'll review your submission within 10 working days. If successful, you'll be asked to sign the DM Agreement. Once this has been signed and returned you'll be added to the DM and will be able to take part in future related tender opportunities

### **What's Next?**

Please get in touch if you'd like to speak to us about how to apply, or if you have any further questions. Our contact details can be found below.